# Austerity

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## Introduction

Austerity

- What is it?
- Measures to satisfy budget constraint?
- Notion of "excessiveness"
- What is its function, optimal size?

This paper

- Definition of austerity
- Model of austerity

Definition of austerity in sovereign debt context

- Reduction of borrower's *consumption below second best level* supported by debt capacity
- "Excessive" limits on deficit, debt
- Borrower would have been willing to obtain and able to repay larger loan

Model of austerity

- Standard sovereign debt model plus *incomplete information* about borrower type
- Adverse selection implies "excessively" low debt limit, consumption

Model of austerity—the story

- Type specific cost of default, private information
- Incentive compatibility implies austerity for high type
  In pooling equilibrium, due to cross subsidization
  In separating equilibrium, to prevent mimicking (debt cap)
- Even harsher austerity with structural reforms/investment, *negative* relation between fresh funds and austerity

Model of austerity—some implications

- Austerity is optimal
- With reforms, more fresh funds go hand in hand with *lower* consumption ...
- ... and harsher austerity with *higher* growth and welfare

Model of austerity—spending multiplier extension

- Basic message robust
- Multiplier may ease separation of types
- Non-central "demand" effects on growth, ability to repay

#### **Related Literature**

Eaton and Gersovitz (1981), Obstfeld and Rogoff (1996, ch. 6)

Cole, Dow and English (1995)

Stiglitz and Weiss (1981), Bester (1985), Meza and Webb (1987), Brennan and Kraus (1987), Milde and Riley (1988)

Green and Porter (1984)

Backus and Driffill (1985), Canzoneri (1985), Vickers (1986)

## **Basic Model**

Standard sovereign debt setup

- Non-contingent debt  $b_{t+1}$ , price  $q_t$ , repayment rate  $r_{t+1}$
- Competitive, risk neutral lenders, discount factor  $\beta$
- Sovereign, no commitment, discount factor  $\delta < \beta$
- Exogenous output  $y_t$ , default triggers output loss  $\lambda^i y_t$

Adverse selection

- Type specific default costs,  $\lambda^h > \lambda^l$ , private information
- Share of high types  $\theta$

Timing, t = 1, 2

- Choice of r<sub>1</sub> on b<sub>1</sub>, observed by lenders
  Output loss λ<sup>i</sup>y<sub>1</sub> if r<sub>1</sub> < 1</li>
  Contract F<sub>1</sub> = (b<sub>2</sub>, q<sub>1</sub>), reflecting posterior of lenders
  Consumption c<sub>1</sub>
- Choice of  $r_2$  on  $b_2$ Output loss  $\lambda^i y_2$  if  $r_2 < 1$ Consumption  $c_2$

#### Equilibrium

$$\begin{aligned} r_{2}^{i}(\mathcal{F}_{1}) &= \begin{cases} 1 \text{ if } \lambda^{i}y_{2} \geq b_{2} \\ 0 \text{ if } \lambda^{i}y_{2} < b_{2} \end{cases}, i = h, l \\ \\ U_{1}^{i}(r_{1}^{i}, \mathcal{F}_{1}(r_{1}^{i})) \geq U_{1}^{i}(r_{1}, \mathcal{F}_{1}(r_{1})), \forall r_{1} \in \mathcal{R}, i = h, l \\ \\ \theta_{1}(r_{1}) &= \text{prob}(i = h | r_{1}, \mathcal{F}_{1}(\cdot)) \\ \\ q_{1}(r_{1}) &= \begin{cases} \beta & \text{if } b_{2}(r_{1}) \leq \lambda^{l}y_{2} \\ \beta \theta_{1}(r_{1}) & \text{if } \lambda^{l}y_{2} < b_{2}(r_{1}) \leq \lambda^{h}y_{2} \\ 0 & \text{otherwise} \end{cases} \end{aligned}$$

Simplify for presentation

• Extreme types,  $\lambda^h = \infty, \lambda^l = 0$ 

Repayment, selection constraint high type never binds

• Equilibrium selection: optimal arrangement for high type

Pooling equilibrium

- Both types repay in first period
- Posterior implies  $q_1(1) = \beta \theta$  for any  $b_2 > 0$
- Only high type repays in second period
- $\Rightarrow$  High type cross-subsidizes low type, suffers austerity

Separating equilibrium

- Only high type repays in first period
- Posterior implies  $q_1(1) = \beta$ ,  $q_1(0) = 0$
- Only high type repays in second period
- Self-selection constraint low type (no mimicking)

$$y_1 - y_1 0 - b_1 0 + 0 \ge y_1 - b_1 + \beta b_2$$

(continuation values unaffected by first-period action)

 $\Rightarrow$  High type subject to debt cap, suffers austerity

 $\beta b_2 \leq b_1$  (current account surplus high type)

Separating dominates pooling equilibrium if  $\theta$  sufficiently small

#### **Costly Signalling**

To render  $r_1 = 1$  costly for high type, now assume  $\lambda^h < b_1/y_1$ Separating equilibrium

- Self-selection constraint low type unchanged,  $\beta b_2 \leq b_1$
- Repayment, self-selection constraints high type  $\begin{aligned} b_2 \leq y_2 \lambda^h \\ u(y_1 - b_1 + \beta b_2) + \delta u(y_2 - b_2) \geq u(y_1(1 - \lambda^h)) + \delta u(y_2) \end{aligned}$
- $\Rightarrow$  Lower in addition to upper bound on  $b_2$ 
  - High type still suffers austerity

### **Contractible Investment**

Contractible investment, *reforms*, as alternative costly signal

- Assume  $\lambda^h = \infty$  again
- Debt contract specifies  $(b_2, q_1, I_1)$
- $I_1$  generates output  $f(I_1)$
- Welfare high type

$$u(y_1 - b_1 + \beta b_2 - I_1) + \delta u(y_2 - b_2 + f(I_1))$$

• Abstract for now from collateral contributing role of  $I_1$  (default cost unchanged, not affected by  $I_1$ )

Conditional over-investment as deterrence

- Conditional on  $r_1 = 1$ , equilibrium contract stipulates  $I_1$  higher than optimal conditional on  $b_2$
- In fact, over-investment *more than exhausts* additional funds This lowers/raises high type's first-/second-period consumption
- Second-order cost for high type
- First-order cost for mimicking low type who values investment less, due to default in t = 2
- $\Rightarrow$  Over-investment helps deter mimicking

# Indifference curves high type, selection constraint low type in $(b_2(1), I_1(1))$ -space



#### Implications

- Even without collateral contributing role, over-investment conditional on  $b_2$
- Availability of investment margin renders austerity *harsher*
- At margin, austerity *increases* with loan size,  $dc_1/db_2 < 0$
- Additional funding cum reforms implies *harsher* austerity, but causes *higher* growth and welfare

Contractible investment *with* collateral contributing role

- Investment allows to sustain higher borrowing
- Over-investment, austerity-growth-welfare relation robust
  Central mechanism unchanged: High type trades off b<sub>2</sub> vs.
  I<sub>1</sub> differently than mimicking low type

## **Spending Multipliers**

Spending multipliers may affect ability, willingness to repay Introduce multiplier on net public funding,  $m \ge 1$ Separating equilibrium

- Self-selection constraint low type (no mimicking)  $y_1 - 1y_1 0 - m(b_1 0 - 0) \ge y_1 - m(b_1 - \beta b_2)$
- $\Rightarrow$  No effect on self-selection constraint, equilibrium  $b_2$
- $\Rightarrow$  With  $\lambda^l > 0$ , higher multiplier relaxes self-selection constraint low type, reduces austerity high type
- $\Rightarrow$  But if multiplier also applies w.r.t. default costs, no effect

## Conclusion

Austerity: consumption below second best

Model merges sovereign debt, adverse selection setups

Austerity due to cross-subsidization or deterrence of mimicking

Additional funding cum reforms implies *harsher* austerity, but causes *higher* growth and welfare

Multiplier may, may not relax no-mimicking constraint

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